

Interpretation Of Financial And Non-financial Information Agenda 1. Introduction To Ratio Analysis 2. Types Of Ratios And Calculation 3. Limitations Of Ratio 4. Past Paper 2020 January Q5
 2018 June Q5 2017 January Q6
 2017 June Q 7

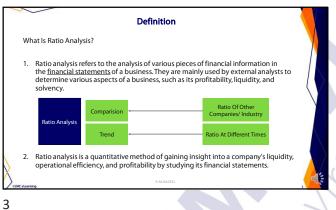
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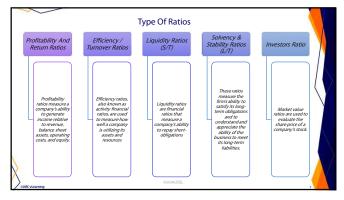
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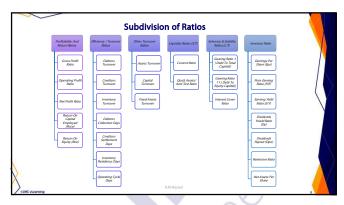


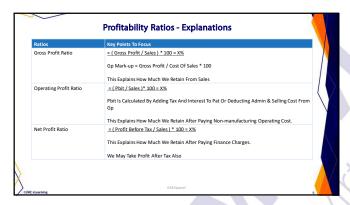
Sources of Information From Where We Can Collect Financial & Non-financial Information 1. Financial Information Can Be Obtained From The Audited Financial Statements, 2. Non-financial Information Can Be Obtained From The Annual Report, Security Exchange Commission's Web Site, Company's Website Or Investor Relations, These Information May Include 1. Social Responsibility Statement 2. Human Capital Management 3. Relationships With Stakeholders 4. Corporate Governance

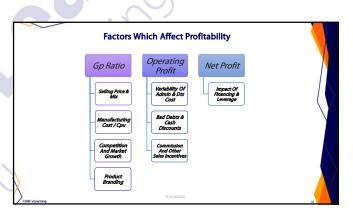
Linking The Financial Statement To Ratios

Users & Uses Of Financial Information



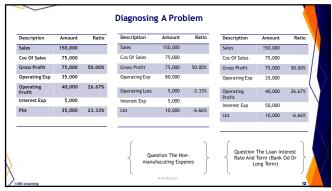




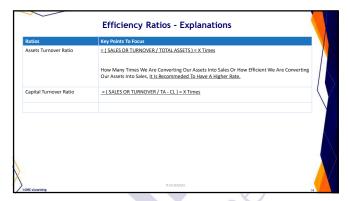


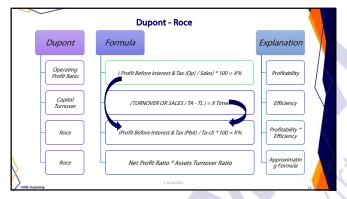
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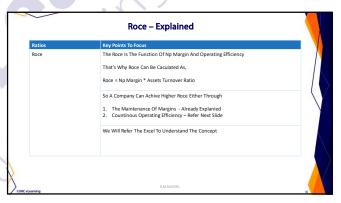




Ratios	Key Points To Focus					
Return On Capital Employed	= (Pbit / Capital Employed) * 100 = X%					
	Capital Employed = (Total Assets - Current Liabilites) Or (Stated Capital + Reserves + Non-current Liabilites)					
	We Should Include Current Portion Of Ncl	We Should Include Current Portion Of NcI				
	This Explains How Much Return We Generat We Need To Generate Sufficient Return To C					
Return On Equity	= (Pat - Pre. Shares Dividends / Total Equity Total Equity = Stated Capital + Reserves					
	This Explains How Much Return We Generat Please Note Pref.Shares Are Debt Capital For		juity.			
Description	Amount	Description	Amount			
Nca	1,000	Stated Capital		750		
Ca	500	Reserves		250		
Total Assets	1,500	Total Equity		1,000		
Stated Capital	750	No		300		
Reserves	250	Total Captial		1300		
Nel	300					
a	200					
Total Equity And Liabilities	1.500					







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Description	2019	2018
Turnover	11,200	9,750
Cost Of Sales	8,460	6,825
Gross Profit	2740	2925
Interest	80	60
Pbt	465	320
Nca	1,850	1,430
Ca	1,950	1,690
CI	890	790
Calculate All The Profital	bility Ratios For 2019,2018 And Interpre	t With The Industriy Ratios



Interpretation of Ratios

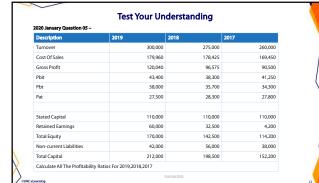
Return On Capital Employed Has Improved Considerably Between 2018 And 2019 And Is Now Higher Than The Industry Average.

Net Income (Pbit) As A Proportion Of Sales Has Also Improved Noticeably Between The Years And Is Also Now Marginally Ahead Of The Industry Average. Gross Margin, However, Is Considerably Lower Than In The Previous Year And Is Only Some 70% Of The Industry Average. This Suggests Either That There Has Been A Change In The Cost Structure Of Silva PLC Or That There Has Been A Excessive Wastages In The Production. Either Way, This Is A Marked Change That Requires Investigation. The Company May Be In A Period Of Transition As Sales Have Increased By Nearly 15% Over The Year And It Would Appear That New Noncurrent Assets Have Been Purchased.

Asset Or Capital Turnover Has Declined Between The Periods Although The 20x9 Figure Is In Line With The Industry Average. This Reduction Might Indicate That The Efficiency With Which Assets Are Used Has Deteriorated Or It Might Indicate That The Assets Acquired In 20x9 Have Not Yet Fully Contributed To The Business. A Longer Term Trend Would Clarify The Picture.

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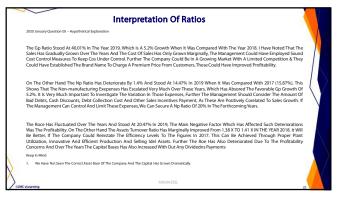


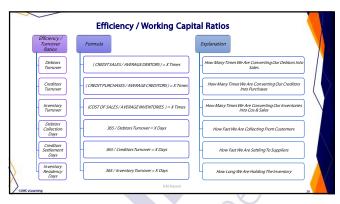
Test Your Understanding Refer Working Sheet For Answer

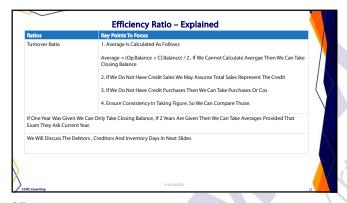
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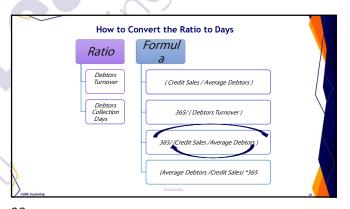
Ratio	Formula	2019	2018	2017
Gp Ratio	Gross Profit / Sales * 100	40.01%	35.12%	34.81%
Op Ratio	Pbit / Sales *100	14.47%	13.93%	15.87%
Np Ratio – Before Tax	Npbt / Sales * 100	12.67%	12.98%	13.19%
Np Ratio – After Tax	Npat / Sales * 100	9.17%	10.29%	10.69%
Roce	Pbit / Ce *100	20.47%	19.29%	27.10%
Roe	Pat / Te *100	16.18%	19.86%	24.34%
Capital To	Turnover / Capital	1.41	1.38	1.70
So Roce	Op Ratio * Capital To	14.47% * 1.41 = 20.40%	13.93% * 1.38 = 19.22%	15.87% * 1.70 = 26.97%

Ratio	2019	2018	2017
Sales	100.00%	100.00%	100.00%
Cost Of Sales	59.99%	64.88%	65.19%
Gross Profit	40.01%	35.12%	34.81%
Operating Expenses	25.54%	21.19%	18.94%
Operating Profit	14.47%	13.93%	15.87%
interest Expnes	1.80%	0.95%	2.68%
Np - Before Tax	12.67%	12.98%	13.19%
Tax	3.50%	2.69%	2.50%
Np – After Tax	9.17%	10.29%	10.69%
Roce	20.47%	19.29%	27.10%
Roe	16.18%	19.86%	24.34%

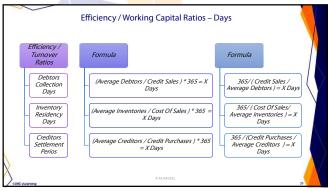


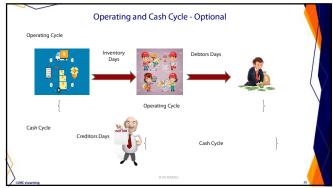


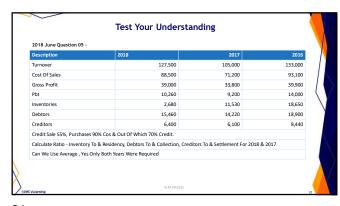




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RATIO	FORMULA	2018	2017
nventory To	Cos / Average Inventory	12.46	4.72
nventory Residency	365 / Inventory To	29.30 Days	77.36 Days
Debtors To	Credit Sales / Average Debtors	4.73	3.49
Debtors Collection	365 / Debtors To	77.24 Days	104.66 Days
Operating Cycle	Inventory Residency + Debtors Collection	106.55 Days	182.02 Days
reditors To	Credit Purchases / Average Creditors	8.92	6.17
reditors Settlement	365 / Creditors To	40.92 Days	59.16 Days
ash Cycle	Operating Cycle – Creditors Days	65.63 Days	122.87 Days
verage Inventory		(2680+11530)/2 = 7105	(11530 + 18650) / 2 = 15090
werage Debtors		(15,460 +14,220) / 2 = 14840	(14,220+18,900)/2=16560
verage Creditors		(6,400 + 6,100) /2 = 6250	(6,100+8,440)/2=7270

Intepretation Of Ratios

2018 June Question 05 - Hypothetical Explanation

We have Noted A 20% Growth in The Sales in 2018, Together With The Reduced Inventory Levels Had Improved The Inventory Residency Period From 77 Days To 30 Days. This Strategy Will Ease The Company Working Capital And Will Reduce Inventory Storage & Any Net Losses, But There is A Considerable Risk In Reducing The Inventories This Level. Considering The Sales Levels. Where The Company May Face Stock Out Situation & Could Lose Future Sales. Still The Management May Take This Aggressive Approach With The Aid Of Modern Inventory Management Techniques.

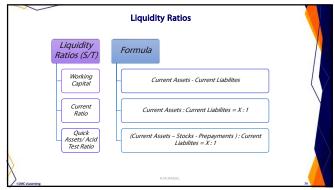
The Debtors Days Has Reduced By 27 in 2018 & Stood At 77 Days, It Seems The Credit Evaluation And Collection Procedures Has Generate Positive Results. As The Reduced Collections Days Will Reduce Bad Debts, Interest Cost And Deventually Increase The Np. On The Other Hand The Management Should Consider The Industry Average To Make A Decision Regarding Certific Policies, Als Cities Folicies Air Sales Sand Cash Sales Could Require Additional Discounts of Control Certification Control Certification Cash Sales And Cash Sales Could Require Additional Discounts For The Early Payments.

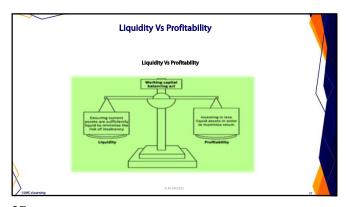
Circeltors Settlement Days Has Dropped From 50 Days To 40 Days, The Drop Of 19 Days Will Not Make A Major Difference As The Other Ratios Has Instituted Programments.

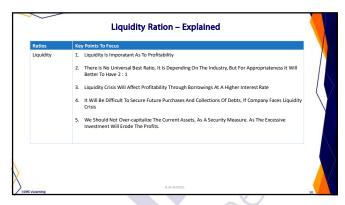
Over All The Operating Cycle Of The Company Has Improved From 6 Months To 3 1/2 Months, This Is A Major Improvement In The Working Capital And Will Definely Improve The Profitability, Considering The Cash Cycle, The Company May Plan The Funding/ Working Capital And Will Definely Improve The Profitability, Considering The Cash Cycle, The Company May Plan The Funding/ Working Capital Requirement For 65 Days.

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Ratios	Key Points To Focus	
Debtors To / Debtors Collection Days	Fast is Better, Because Our Money is Tied-up With Customers We Should Have Sound Credit Evaluation & Control Policies Delays Indicate Bad Debts, Debt Recovery Cost And Factoring	7
Inventory To / Inventory Residency Days	Fast Is Better, Because Excesive Inventory Lead To Nev Loss stemeded Holding Leads To Additional Storage & Insusance Cost Good Inventory Control Membrades Such As Eng And St Will Minimize Delays Noted Stock Out Situations	
Creditors To / Creditors Settlement Days	Delays Will Be Better For The Company, As It Is Free Source Of Finance We Need To Look Into The Reputation Of The Company & Future Supplies, If We Delay	
Operating Cycle	= Inventory Days + Debtors Days This Explaines How Long It Will Take From Procuring The Fg Till Collecting The Money From Customers It is Better, if The Company Can Reduce Such Day in The Cycle	
Cash Cycle	Operating Cycle - Creditors Days From Operating Cycle If We Substract Creditors Days We Can Get Cash Cycle. This Explains How Long We Need Our Finance Facility	







Description	2019	2018
nventories	640	490
eceivables	1230	1080
ash	80	120
ayables	750	690
ank Od	140	100
ales	11200	9750
ost Of Sales	8460	6825
alculate All The Liquidity Ratios	And Working Capital Ratios	

Interpretation Of Ratios

The current ratio has improved slightly over the year and is marginally higher than the industry average. It is also in line with what is generally regarded as satisfactory (2:1).

The quick ratio has declined marginally but is still better than the industry average. This suggests that Silva PLC has no short term liquidity problems and should have no difficulty in paying its debts as they become due.

Receivables as a proportion of sales is unchanged from 2008 and are considerably lower than the industry average. Consequently, there is probably little opportunity to reduce this further and there may be pressure in the future from customers to increase the period of credit given.

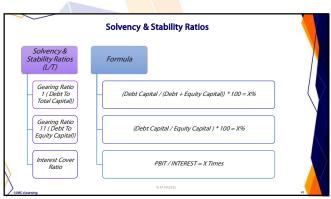
The period of credit taken from suppliers has fallen from 37 days' purchases to 32 days' and is much lower than the industry average; thus, it may be possible to finance any additional receivables by negotiating better credit terms from suppliers, the period of credit given and the industry average and this may partly reflect stocking when the industry average and this may partly reflect stocking when both of a circulation and the properties of the state certain the industry average and this may partly reflect stocking when both of a circulation and the properties of the state certain the industry average and this may partly reflect stocking when the properties the industry average in the industry

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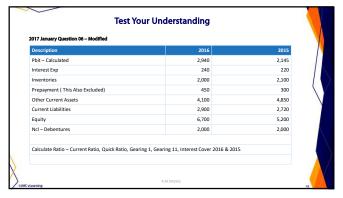
Inventory turnover has fallen slightly and is much slower than the industry average and this may partly reflect stocking up ahead of a significant increase in sales. Alternatively, there is some danger that the inventory could contain certain obsolete tems that may require writing off. The relative increase in the level of inventory has been financed by an increased overdraft which may reduce if the inventory levels can be brought down. The high levels of inventory, overdraft and receivables compared to that of payables suggests a labour intensive company.

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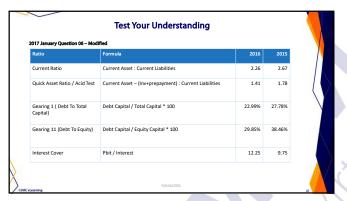




Test Your Understanding

REFER WORKING SHEET FOR ANSWER

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Interpretation Of Ratios

2017 January Question 06 – Modified

Test Your Understanding

1. Liquidity Ratio - Is It Safe Or Not ?

2. Reducing Liqudity From 2.6 To 2.2, Is It Good?

3. Acid Test Ratio - Is It Safe Or Not ?

4. Can We Redcued It Further?

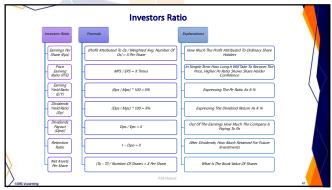
5. Gearing Ratio - Is It Safe Or Not ?

6. If We Need Capital, Which Source We Need To Approach?

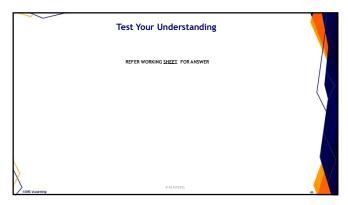
7. Is Our Interest Cover Is Safe ?

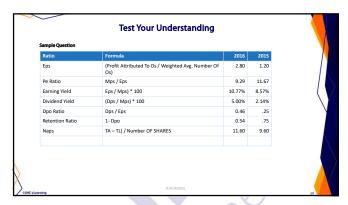
8. Sensitivity Of Profit?

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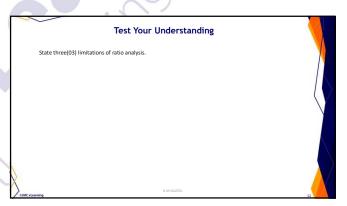


Attack Capital 20,000 20,000 Attack Capital 20,000 4,000 Acc, (Weighted Average) O/S 2,500 2,500 App 1.30 .30 App 26 14 Accidate All The Investor Ratios 2016 & 2015 2015	ained Earnings 7,750 4,000 (Weighted Average) O/S 2,500 2,500 s 13.0 3.0 s 26 14	total Canital		3,000
Ko. (Weighted Average) O/S 2,500 Ops 1.30 Aps 26 14	. (Weighted Average) O/S 2,500 2,500 S	tateu Capitai	20,000	20,000
Dips 1.30 .30 Mps 26 14	s 1.30 .30 ps 26 14	etained Earnings	7,750	4,000
Aps 26 14	os 26 14	Io. (Weighted Average) O/S	2,500	2,500
		ps	1.30	.30
alculate All The Investor Ratios 2016 & 2015	culate All The Investor Ratios 2016 & 2015	Лps	26	14
		alculate All The Investor Ratios 2016 & 2015		









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